



SFG TEC: DISTRIBUTORS AGREEMENT

Feb '23

DISTRIBUTOR

A distributor buys SFG products and then resells them at a price of their choosing.

RECOMMENDED RESELLER PRICES

SFG sells its boxes to the public online via its website...<https://sfgtec.com>. It is recommended that the distributor has pricing similar to the SFG products sold on the website.

DISTRIBUTOR PORTAL ON THE SFG WEBSITE

- There is a distributor portal on the SFG website, <https://sfgtec.com>, which will include a set of instructions detailing how to use the distributor portal.
- Use the distributor portal to apply to become a distributor.
- SFG will assess your distributor application and will make telephonic contact with you to get to meet you.
- After contacting you telephonically communication will take place via email regarding the product pricing. Upon agreement of the pricing, the prices will be captured on the distributor portal, and your application will be accepted.
- Product prices may be renegotiated from time to time.
- Once you have been accepted as a distributor, you will be provided with your own unique username and password to access the distributor portal.
- Use the distributor portal to place your orders.

TERMS AND CONDITIONS

This document includes the core terms-and-conditions of being a DISTRIBUTOR. This document must be signed by an authorised SFG manager and by a person authorised to sign on behalf of the DISTRIBUTION company for the agreement to be valid.

1. Terms of sales are strictly Cash on Order. In other words, once you have placed your order using the distributor portal on the SFG Website, you will need to make payment in full before you will be entitled to collect the order.
2. As soon as the funds clear in the SFG Account, the goods paid for become the property of the DISTRIBUTOR, however, SFG remains responsible for the safeguarding and insurance of the items.



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3. Upon successful loading of the goods a Delivery Note will be signed by the transporter (on behalf of the DISTRIBUTOR). This is the point where responsibility to insure / protect the goods switches from SFG Tec to the DISTRIBUTOR.
4. The transporter delivers to the delivery point/s specified by the DISTRIBUTOR.
5. If the DISTRIBUTOR believes any of the goods to be damaged or missing, with such damage or omission occurring before the departure of the transporter from the factor, then the issue needs to be raised at the earliest possible chance with SFG Tec. A formal document detailing the issues needs to be sent through to sales@sfgtec.com. A process will be entered into to resolve the issue. Please note though that thorough Quality Assurance processes are put in place at the factory to ensure that the goods are in good order, and that the correct quantities of parts and/or accessories are included in the packaging.

PRODUCT PRICES

The distributor portal on the SFG website will reflect the product prices.

MINIMUM ORDER QUANTITY (MOQ)

There is a Minimum Order Quantity which vary for the different SFG products. The distributor portal on the SFG website will reflect the MOQ. The MOQ may be updated from time-to-time.

TRANSPORT

The DISTRIBUTOR must arrange transport from the factory (located in Kya Sands, Johannesburg) to the final delivery point/s. The cost of the transport is for the account of the DISTRIBUTOR. The transporter invoices the DISTRIBUTOR directly, or the DISTRIBUTOR makes use of their own transport.

COLLECTION DAYS AND TIMES

Collection must be prearranged and take place on weekdays and days that are not public holidays between 8am and 4pm.

WARRANTY

SFG Tec provides a 2-year warranty on all its products and product parts. The warranty however covers only reasonable use of the products, and not damages resulting from damages resulting from unrealistic use and abuse of the products.